Agreement between

This agreement is valid from 01/05/2021 until 31/10/2021 (inclusive). This agreement will be valid only when signed by both parties superseding any previously signed / offered agreement for the same period / East European Markets.

This contract is valid for Fun Trips - East European Markets.

(First Party)

Represented by

(Second Party) Tour Operator

Represented by

E-mail

Hotel

Address

Telephone

Oualifications:

In consideration of the net confidential rates contained herein, Fun Trips will promote the Hotel free of charge through inclusion in its programs and rate tariffs, and provide the Hotel with 3 copies of such material. Additionally, the operator will keep the rates confirmed confidential.

Rates

: Steigenberger Pure Lifestyle Resort : Ahmed Selim : Pyramids Heights Office Park, Building C9 Cairo - Alex Desert Road, KM 22. Cairo, Egypt : + 02 35362616/17	Period	Suite	Jacuzzi	Release
		Туре	Suite	Period
	01.05.21 - 16.07.21	SGL	165	7 days
		DBL	110	
		TPL	108	
AND	17.07.21 - 27.08.21	SGL	188	10 days
		DBL	125	
: Fun Trips		TPL	123	
		SGL	173	
: Randa Shenouda	28.08.21 - 01.10.21	DBL	115	10 days
		TPL	113	
: contracting@funtriptravel.net	02.10.21 - 31.10.21	SGL	195	14 days
for Fun Trips – East European Markets.		DBL	130	
		TPL	128	



East European Markets Summer 2021 Contract - Fun Trips Steigenberger Pure Lifestyle Resort, Hurghada, Red Sea, Egypt Tel.: +20 (0)65 3465 400, Fax: +20 (0)65 3465 410

General conditions:

- Above rates are quoted in US Dollars, net, non-commissionable.
- Above rates are per person per night.
- Above rates are inclusive of service charge and all applicable taxes; should the governmental taxes increase, the difference will be automatically added.
- Above rates are based on All Inclusive basis.
- Space will be released without prior notice for all suites without reservations. Should the production of four consecutive weeks be below 70% of the total suite allotment, we reserve the right to reduce the allotment to a level which we consider represents the actual production for the duration of the contract

Supplements

- **Swim up Suite** Supplement: \$US 50.00 per person per night on top of Jacuzzi suite rate.
- Penthouse Supplement: On Request

Early Bird

Above rates are subject to **25% early booking** discount for bookings made until 30.04.2021 for the travel period as of 01.05.2021 until 31.10.2021; an early booking list should be sent as final by latest 07.05.2021, followed by 50% of its total payment by latest 13.05.2021.

<u>NB:</u>

Any delays in the delivery of the early bookings lists and the 50 % prepayment after the set date will lead directly to cancellation of the early booking discount, and the rate will be charged at the contracted rate without any discount.

Concept of stay:

Check-in time:16.00 hrs on the arrival dayCheck-out time:12.00 hrs on the departure dayLate checkout will remain subject to availability and the following charges:

- 12.00hrs-18.00hrs: USD 70.00 per suite on the same meal plan booked.
- 12.00hrs-22.00hrs: USD 100.00 per suite on the same meal plan booked.
- After 22.00hrs: Full night's charge will be applied.

Accommodation starts with dinner on the arrival day and ends with breakfast on the departure day.

Payment procedures:

- All payments should be made in the contracted currency.
- All payments will be due within 48 hours from confirmation dates (in case a credit facility is not obtained).
- All payments will be due by maximum 15 days from delivery date against invoice (in case a credit facility is obtained).
- In order to obtain a credit facility; please contact our credit department at <u>credit@steigenbergeraldau.com</u>
- All payments should be sent to:
- Bank Name : National Bank of Egypt
 - Branch : Hurghada Red Sea Egypt
- Account Name : Master Line for Tourism Project Steigenberger Al Dau Beach
 - Account No. : US Dollar 3413060372838400079
- Swift Code : NBEGEG CX 341

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Cancellation & No Show:

- Cancellations received after the contracted release period will be subject to 25% from the total stay on the same meal plan as per the original reservation
- Cancellations received less than 48 hours of arrival dates will be subject to 50% from the total stay on the same meal plan as per the original reservation.
- No Show will be subject to full stay payment on the same meal plan as per the original reservation.
- Cancellation / no show fees will be invoiced according to contracted rates and will be due as per payment procedures.

Allotment: Steigenberger Pure Lifestyle Resort will provide 03 Standard Suites, 05Jacuzzi suites, 02Swim up suites, as of 01/05/21 until 31/10/21.

Booking / Stop Sales procedures:

- Above allotment is for sell and report policy. Steigenberger Pure Lifestyle Resort reserves the right to apply stop sales where they see fit with giving 24 hours to Fun Trips for submitting any pipelined booking.
- All bookings to be sent directly to:
- Steigenberger Pure Lifestyle Resort, Hurghada, Red Sea, Egypt
- Phone : +20 (0) 65 3465 400
- Fax : +20 (0) 65 3465 436
- Email : <u>reservation@steigenbergerpurelifestyle.com</u>
- Shot groups will be quoted on a case by case basis and will be subject to availability, nature of the group and for cash payment procedures.
- Any name changes will result in automatic cancellation of the booked space and will be considered as a new booking that will remain subject to availability.

<u>Turn away:</u>

- In the unlikely event of hotel over booking due to unforeseen circumstances Steigenberger Pure Lifestyle Resort reserves the right to turn away the confirmed bookings to a sister hotel within the destination or a hotel of a same category with a prior written notice to the Fun Trips before the clients' departure from their original destination.

Advertising:

- Fun Trips undertakes on its own expenses the exposure of the Steigenberger Pure Lifestyle Resort's pictures and the write-up in the brochure and other printing materials after being **approved** by **Steigenberger Pure Lifestyle Resort**.
- Fun Trips will forward all layouts to the Steigenberger Pure Lifestyle Resort for approval prior to production and printing and Steigenberger Pure Lifestyle Resort reserves the right to make changes in the use of copy and pictures.
- Fun Trips agrees to position STEIGENBERGER PURE LIFESTYLE RESORT - HURGHADA correctly in the brochure and list the hotel as **5 stars Deluxe**.

Force Majeure:

In case of one of the parties asserting a Force Majeure case, including outbreak of war in the area, revolution, act of terrorism, fires, floods or any other unforeseen circumstance that may occur to the Steigenberger Pure Lifestyle Resort, that Party shall inform the other Party in writing and in that case, the concerned Party will be relieved from any obligation outlined in this contract.

- Force Majeure is subject to official government declaration.



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Legal cases:

- Both parties agree that Cairo courts will be competent to decide on any disputes arising out of this contract or in the connection therewith.
- Both parties agree to honor, accept the rates, terms and conditions contained in this contract.
- If one paragraph is subject to dispute, all other paragraphs are still in force and not to be cancelled.

Miscellaneous:

- This agreement may not be assigned by the tour operator to other catalogues not contracted without prior consent of the Hotel and may not be modified except pursuant to a written instrument signed by the Hotel
- This contract does not constitute an exclusive agreement between the Hotel and the operator, and the Hotel may engage other operators at its sole discretion.
- The attached rates are not valid for Internet publication.
- This agreement supersedes any other agreement or rate offering that may have been in writing or made verbally before.
- The Hotel reserves the right to terminate this agreement at any time, without prejudice to any other rights it may have in the event of the operator's non-compliance with the terms of this agreement.
- This confidential agreement will become effective and validated only if and when signed and stamped by both authorized parties and within a reasonable delay of up to a maximum of 10 days. After 10 days delay on receiving the agreement duly signed and stamped, the agreement will become null and void.

Please sign and return the original to Steigenberger Pure Lifestyle Resort, Hurghada, Red Sea, Egypt.

Acceptance:

Steigenberger Pure Lifestyle

Fun Trips

Name: Ahmed Selim Title: Director of Sales Date: 31/03/2021 Name: Randa Shenouda Title: Assistant contracting Manager Date:

