

# **Contract agreement**

### First Party:

Sheraton Miramar, El Gouna-Red Sea-Egypt and represented by:

Shady Rimon, Area Director of Sales – El Gouna

Nile City Towers, South Tower, 9th Floor

2005A Corniche El Nil, Ramlet Boulaq, Cairo 11221 Egypt.

Tel.: 002(02) 246 161 42 E-Mail: Shady.rimon@Orascomdh.com

Website: <a href="http://www.Sheraton.com/elgouna">http://www.Sheraton.com/elgouna</a>

#### **Second Party:**

# **Fun Trip Travel/1A Travel:**

Mr. Mohamed Salah - Sales Manager.

Landline: +20111 340 9500 / +20109 412 9900

Email: Mohamed.salah@funtriptravel.net

Website: www.funtriptravel.net

Contracts: The following rates are valid only favor "Fun Trip Travel – East European &

Russian Markets "for the period from 01/05/2021 till 31/10/2021.

Both **The Hotel** and **The Operator** hereby agree on the following rates, terms and conditions,

quoted in USD per person per night.

## **Summer 2021:**

Summer 2021	<u>Li</u>						
Dates	01.05.21 - 08.07.21		09.07.21 - 30.09.21		01.10.21 - 31.10.21		
Standard rooms							
SGL	\$	131.00	\$	137.00	\$	146.00	
DBL	\$	87.00	\$	91.00	\$	97.00	
TPL	\$	84.00	\$	88.00	\$	94.00	
Allotment	01 room		01 room		01 room		
Beach Front							
SGL	\$	155.00	\$	161.00	\$	170.00	
DBL	\$	103.00	\$	107.00	\$	113.00	
TPL	\$	100.00	\$	104.00	\$	110.00	
Allotment	01 room		01 room		01 room		
Family Rooms							
DBL	\$	113.00	\$	117.00	\$	123.00	
TPL	\$	110.00	\$	114.00	\$	120.00	
Allotment	01 room		01 room		01 room		
Rel/Period	05 days		07 days		14 days		





#### **General Terms and conditions:**

- Above mentioned rate are valid for **Fun Trip Travel East European & Russian markets** only.
- Above rates are per person per night, inclusive all applicable taxes and service charges subject to change, quoted and payable in USD, based on All Inclusive basis, net noncommissionable.
- Above mentioned rates should be published within a package and not shown as naked rates on company websites.
- Junior Suite supplement: 32.00 \$ per person per night.
- Executive suite supplement: 37.00 \$ per person per night.

## **Early Booking Discount:**

- 10 % discount for all bookings made until 30.04.2021 for the period from 01.05.2021 till 31.10.2021.
  - Rooming list to be received on 07.05.2021.
  - o 50% from turnover to be received on 15.05.2021.

## **Check-in and Check-out time:**

- Check-in: 2:00 PM Check-out: 12:00 Noon.
- A 25% of the nightly rate will apply for check-out between 03:00pm and 06:00 pm
- A full night charge will apply for check-out after 06:00 PM.

## **Children Policy (max. 1 Child in room of parents)**

- Rooms can accommodate only 01 Child from 00 to 12.99 years old 100% free of charge sharing parent's room, same meal plan as parents booked.
- Single room can accommodate 02 Children
  - 1st child 00.00 years old till 12, 99 years old 100% free of charge sharing parent's room, same meal plan as parents booked.
  - o 2nd child 05.99 years old till 12, 99 years old will get 50% from the adult rate.
- **Family room** can accommodate 02 Children from 0 to 12.99 years old -100% free of charge sharing parent's room, same meal plan as parents booked
- No children will be applied in Triple Rooms.
- 13+, full adult rate

# Family Plan:

- 1 Adult + 1 Child 0 12.99 years = Single room
- 1 Adult + 2 Children 0 12.99 years = Double room
- 2 Adults + 1 Child 0 12.99 years = Double room
- 2 Adults + 2 Children 0 12.99 years = Family rooms

#### Dine around:

- El Gouna's Dine Around programmed invites guests to enjoy the variety of the resort's fabulous restaurants.
- Open to guest on half board, full board and all inclusive basis.
- The Dine Around programmed allows guests to substitute meals at their own hotel for one at any of the twenty participating restaurants.
- See the Dine around guide for further information.
- The programmed is available to half board, full board and all inclusive guests staying at the following hotels: Ali Pasha, Arena Inn, Captain's Inn, Dawar El Omda, Steigenberger, Sultan Bey, Fanadir, Mosaique, Club Paradisio and Turtle's Inn.
- Shortcut to: <a href="http://elgouna.com/pdf/Dine%20Around.pdf">http://elgouna.com/pdf/Dine%20Around.pdf</a>

Sheraton Miramar - El Gouna, Red Sea, Egypt

E-mail: <u>Reservations.00323@sheratonelgouna.com</u> Abdelhalim.Maghawri@sheratonelgouna.com

Phone: 002 065 3545 606 Fax: 002065 3545 608





- Our Restaurants apply a "Smart Casual" dress code during dinner. No Shorts, slippers or other beach wear are allowed.
- The hotel welcomes proper long swimsuits at our lagoon beaches however, not permitted on the pool premises.
- No loose cotton clothing is permitted

## **Rate Publication:**

- The above rates may only be used for bookings that relate to a published tour program brochure/website produced by The Operator where The Hotel is featured. 2 copies of the program should be forwarded to **The Hotel** as soon as it is available. Whereas **The** Hotel will supply The Operator with the required information and slides. It is the responsibility of The Operator to ensure that the brochure and other promotional material are correct in their description of **The Hotel** and its facilities at the time of the agreement.
- **The hotel** should approve in written on the pages before issuing the catalogue otherwise **The Hotel** has the right to terminate or cancel the contract.

#### **Reservation Procedures:**

- The Hotel must receive final group requirements, rooming list and flight details must be received by **The Hotel** prior to the release dates mentioned.
- Rooming list names received cannot be changed without **The Hotel** approval.
- Accommodation held may not be available for occupancy earlier than 14.00 hrs on the date of arrival. Check out time is 12.00 hours.

### **Materialization:**

The Hotel will monitor the productivity of The Operator every 45 days and will have the right to revise or cancel the allotment in case the materialization is less than 75% of the potential allotment contracted.

#### Stop Sales:

The Hotel has the right to stop selling of the allotment rooms whenever necessary and in case of overbooking situation The Hotel will inform The Operator in a proper time disregarding the release period. In case of overbooking situation were **The Hotel** has to turn away clients, it will be done to a hotel of similar category within El Gouna on the same contracted rate and **The Hotel** will inform The Operator in a proper time.

### **Booking Procedures:**

- All bookings should be send directly to:
- Sheraton Miramar, Red Sea, Egypt
- Phone: 002 065 3545 606 Fax: 002065 3545 608
- Email: Reservations.00323@sheratonelgouna.com Abdelhalim.Maghawri@sheratonelgouna.com

#### **Cancellation:**

- Cancellations must be received 30 days prior to the arrival date.
- Late cancellation based on the final rooming list received by the hotel

Between 30 and 15 days - 25% of 1st night. Between 15 and 06 days - 50% of 1st night. Between 06 and 01 days - 100% of 1st night.

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#### No Show:

• On night charge will be paid to the hotel in case of No Show.

### **Deposit:**

• In order to guarantee your reservation: 50% to be paid upon confirmation.

#### **Payment Policy:**

- All Payment will be covered by Fun Trip Travel and hereinafter referred to as "The Operator"
- Vouchers must state clearly and unambiguously the service to be provided by **The Hotel** and for which **The Operator** is liable for payment. All other charges become the responsibility of the client and must be settled on departure.
- Unless authorized credit is granted by **The Hotel** all bookings will be subject to
  prepayment within release period. If credit facilities are granted then all invoices become
  due for payment within 14 days from clients check out.
- Should invoices not to be settled by the due date **The Hotel** will have the right, provided that 15 days notice is given to **The Operator** to cancel all credit facilities and contracted business.
- All prepayment and invoice settlement by **The Operator** should be by Bank Transfer, drawn on an International Bank or cash paid.
- All amounts are payable to The Hotel in USD.

## **Payment procedures:**

- All payment will be paid \$ USD by Fun Trip Travel.
- <u>Full cash payment should reach the hotel before arrival subject to hotel</u> confirmation.

#### **Bank details:**

- Payment should be sent to:
- Bank Name: CIB, El Gouna Branch
- Account Name: Sheraton Miramar Resort
- USD: 100005390747
- IBAN: EG770010005000000100005390747
- Swift Code: CIBEEGCX050

## **Remarks:**

**The Hotel** reserves the right to apply on the above rates any newly imposed government tax and/or service charge.

Increase of local taxes or fuel cost up to 20% of the prices during the season.

In this event the parties shall pear such increase in the percentage of 50% each until the end of the running season.

Should the increase exceed 20% of the prices, the parties shall meet in good faith to evaluate the consequences of the increase as well as possible solutions.

The mentioned increase will be charged directly by 100% to the buyer starting from the following season.

This contract rates and conditions are applicable for the **East European Market**.

Tour Operator Fun Trip Travel.



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#### **Miscellaneous:**

- This agreement may not be assigned by the tour operator without prior consent of the hotel and may not be modified except pursuant to a written instrument signed by the hotel.
- This contract does not constitute an exclusive agreement between the hotel and the operator, and the hotel may engage other operators at its sole discretion.
- This agreement supersedes and other agreement or rate offering that may have been made in writing or made verbally.
- This agreement shall only be binding upon the hotel's receipt of a countersigned copy.

This confidential agreement will become effective and validated only if and when signed and stamped by both the authorized parties and within a reasonable delay of up to a maximum of 10 Days. After 10 days delay on receiving the agreement duly signed and stamped, the agreement will become null and void.

Authorized on behalf of <b>The Hotel: Orascom Hotels &amp; Development.</b> Shady Rimon – Area Director of Sales.					
Authorized on behalf of The Operator: Fun Trip Trav	vel:				
Mr. Mohamed Salah - Sales Manager.	FunTripTravel CRN: 104384 T.C:205-024-912 Febry Amax				