

# INTERMEDIARY AGREEMENT – SUMMER 2021

## **Long Beach Resort** **Hurghada**

### **HURGHADA LONG BEACH RESORT**

<b>COMPANY NAME:</b> Funtrip Travel East Market except Czech ,polish and Slovakian business "Source of Business"	<b>HOTEL NAME:</b> Hurghada Long Beach operated for Akari Co. for Tourism Development (EDIT).
<b>ADDRESS:</b> Fekry Ammar –Contracting Manager	<b>HOTEL CONTACT:</b> Ahmed Gebril – Senior Sales Manager Sahl Hashish Road   PO Box 84111   Hurghada   Red Sea   Egypt. <a href="mailto:Ahmed.Gebril@hrg-longbeach.com">Ahmed.Gebril@hrg-longbeach.com</a>
<b>ACCOUNT NUMBER:</b> Phone Fax:	Fax: 002 0653461509 Phone: 002 0653461500 Sales Phone: 002 01005715040

#### **RATES FOR PACKAGES:**

Dates		Allotment	Release period			
From:	To:	Daily	(in days)	Single	P.P. in Dbl	P.P. in Tpl
				NET RATE	NET RATE	NET RATE
01/05/2021	15/07/2021	10 Rooms	07 Days	\$ 68.00	\$ 41.00	\$ 39.00
16/07/2021	24/08/2021	10 Rooms	14 Days	\$ 78.00	\$ 47.00	\$ 45.00
25/08/2021	30/09/2021	10 Rooms	10 Days	\$ 73.00	\$ 44.00	\$ 42.00
01/10/2021	31/10/2021	10 Rooms	21 Days	\$ 91.00	\$ 55.00	\$ 53.00

- Above rates are based on All Inclusive Board Basis and valid only for a minimum of 7 nights back to back business.
- Above rates are valid only for Funtrip Travel East Market except Czech ,polish and Slovakian business "Source of Business" and against 10 rooms on back-to-back allotment.

#### **Supplements:**

Superior Family Rooms supplement	\$ 30.00 per room per night.
Deluxe Rooms (Main building)	\$ 20.00 per room per night

#### **PAYMENT:**

- All payments and invoices settlements by the Travel Agency to **Hurghada Long Beach Resort** should be either cash before check-in, or by Bank Draft drawn on an International Bank to **Hurghada Long Beach Resort** bank account **EI AKARY FOR TOURISTIC DEVELOPMENTCOMAPNY -EDIT ( Long Beach hotel)** USD account No. 124950521-502000-03 at **EGYPTIAN ARAB LAND BANK** - Swift Code: **ARLBEGCAXXX**

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### **Hotel Cancellation Policy:**

Within release period, names cannot be changed, and any amendment to the names will be considered as a new request and treated according to the hotel availability.

If the rooming list is not received before the release period rooms will be released automatically.

In case of no show or cancellation within 48 hours prior to the arrival date, the second party will be charged one night cancellation fee based on the rates listed above.

### **Hotel Child Policy:**

1st child up to 13.99 years old is free of charge accommodation and meals as per their parents meal plan

2nd child from 7 years up to 13.99 years old is entitled to 50% discount on the above mentioned rates.

### **Early booking:**

#### **Summer 2020:**

Glad to confirm 10% discount as an early booking offer till 30/04/2021 for the traveling period between 1/5/2021 till 31/10/2021.

Rooming list to be forwarded to the hotel on 05/05/2021 and 50% payment to be paid by 15/05/2021.

### **Contract Use:**

- These rates are confidential and can only apply if regular use is made of this allotment. These very special rates are given for high volume business based. Materialization of this allotment will be revised on a monthly basis. If materialization is less than 65% then the hotel reserves the right to decrease or release based on your actual materialization.
- Rates are confidential and are not to be disclosed directly to the consumer and may ONLY be used to form the basis of a package.
- These contracted rates are NOT to be onward distributed to any web partner or agent without prior written approval from the Hotel.
- Rates are only to be featured as a package along with another service such as Air ticket and cannot be sold naked even with a markup percentage.
- The Hotel reserves the right to increase any of the contracted and/ or published rates in the event of, and in accordance with any government imposed taxation and/ or service charge without prior notice.
- Should the client wish to feature and sell a Room Only component, the hotel should be requested for the applicable rates and separate contract shall be forwarded by **Hurghada Long Beach Resort**
- Rates quoted are not applicable to local market, corporate accounts, Incentives, conference & special interest groups
- All copies and /or information published about the hotel by second party must be approved and signed by the hotel side.
- Initial property information shall be forwarded to the client for the necessary actions and it is the hotels responsibility to provide the client with any required updates. No information or images are to be featured on the client's website without the consent of **Hurghada Long Beach Resort**.

**This Agreement will not be valid and enforceable until a signed copy is returned to the Hotel**

### **ACCEPTED AND AGREED TO:**

<b>Funtrip Travel East Market except Czech ,polish and Slovakian business "Source of Business"</b>	<b>Hurghada Long Beach operated for Akari Co. for Tourism Development (EDIT).</b>
<b>Name: Fekry Ammar</b>	<b>Name: Ahmed Gebriel</b>
<b>Title: Contracting Manager</b>	<b>Title: Senior Sales Manager</b>
<b>Signature</b>	<b>Signature</b>
<b>Date:</b>	<b>Date:</b>