

## Contract agreement

### **First Party:**

**Captain's Inn**, El Gouna-Red Sea-Egypt and represented by:

Ashraf Abdel Fattah, Director of Sales – El Gouna

Nile City Towers, South Tower, 9<sup>th</sup> Floor

2005A Corniche El Nil, Ramlet Boulaq, Cairo 11221 Egypt.

Tel.: 002(02) 24612112

E-Mail: [ashraf.abdelfattah@Orascomdh.com](mailto:ashraf.abdelfattah@Orascomdh.com)

Website: <http://captainsinn.elgouna.com>

### **Second Party:**

#### **Fun Trip Travel/ 1A Travel:**

Mr. Mohamed Salah - Sales Manager.

Landline: +20111 340 9500 / +20109 412 9900

Email: [Mohamed.salah@funtriptravel.net](mailto:Mohamed.salah@funtriptravel.net)

Website: [www.funtriptravel.net](http://www.funtriptravel.net)

**Contracts:** The following rates are valid "Fun Trip – EE Market "from **01/11/2020 till 30/04/2021.**

Both **The Hotel** and **The Operator** hereby agree on the following rates, terms and conditions, quoted in \$ US American Dollars per person per night.

### **Winter 2020 - 2021:**

Dates	01.11.20 – 28.11.20 08.04.21 – 30.04.21	29.11.20 – 27.12.20 04.01.21 – 31.03.21	28.12.20 – 03.01.21 01.04.21 – 07.04.21
<b>Standard Rooms</b>			
Single	\$ 57.00	\$ 50.00	\$ 75.00
P/P in DBL	\$ 38.00	\$ 33.00	\$ 50.00
P/P in TPL	\$ 36.00	\$ 31.00	\$ 48.00
Allotment	03 Rooms	03 Rooms	03 Rooms
<b>Marina View rooms</b>			
Single	\$ 72.00	\$ 65.00	\$ 90.00
P/P in DBL	\$ 48.00	\$ 43.00	\$ 60.00
P/P in TPL	\$ 46.00	\$ 41.00	\$ 58.00
Allotment	02 Rooms	02 Rooms	02 Rooms
Rel/Days	10 days	07 days	14 days

### **General Terms and conditions:**

- Above-mentioned rate are valid for **Fun Trip – EE Market.**
- Above rates are per person per night, inclusive all applicable taxes and service charges subject to change, quoted and payable in Euro, based on bed and breakfast (buffet breakfast), net non-commissionable.
- Above-mentioned rates should be published within a package and not shown as naked rates on company websites.

### **Early Booking Discount:**

- 20 % discount for all bookings made until 31.08.2020 for the period from 06.11.2020 till 30.04.2021.
  - 50% from turnover to be received 15.09.2020.
  - Rooming list to be received on 07.09.2020.
- 15% discount for all bookings made from 01.09.2020 until 31.10.2020 for the period from 01.11.2020 till 30.04.2021.
  - 50% from turnover to be received 15.11.2020.
  - Rooming list to be received on 07.11.2020.

### **Children policy**

#### **Double Occupancy (max. 1 Child in room of parents):**

- Children from 00 years old till 12, 99 years old free of charge, when sharing parent's room on bed and breakfast basis.

#### **Single occupancy (max. 2 Children in room of parents):**

- First child will be free of charge till 12.99 years old
- Second child will be 50% reduction per person in double.
- Children from 13 years old and above will be calculated as adult rate.

### **Family Plan:**

- 1 Adult + 1 Child 00 - 12.99 years = Single room
- 1 Adult + 2 Children 00 - 12.99 years = Double room
- 2 Adults + 1 Child 00 - 12.99 years = Double room
- 02 Adults + 02 children 00-12.99 years = 02 single rooms

### **Rate Publication:**

- The above rates may only be used for bookings that relate to a published tour program brochure/website produced by **The Operator** where **The Hotel** is featured. 2 copies of the program should be forwarded to **The Hotel** as soon as it is available. Whereas **The Hotel** will supply **The Operator** with the required information and slides. It is the responsibility of **The Operator** to ensure that the brochure and other promotional material are correct in their description of **The Hotel** and its facilities at the time of the agreement.
- **The hotel** should approve in written on the pages before issuing the catalogue otherwise **The Hotel** has the right to terminate or cancel the contract.

### **Reservation Procedures:**

- The **Hotel** must receive final group requirements, rooming list and flight details must be received by **The Hotel** prior to the release dates mentioned.
- Rooming list names received cannot be changed without **The Hotel** approval.
- Accommodation held may not be available for occupancy earlier than 14.00 hrs on the date of arrival. Check out time is 12.00 hours.

### **Booking Procedures:**

- All bookings should be send directly to :
- Captain's Inn, El Gouna, Red Sea, Egypt
- Phone: 002(02) 246 161 33 /34 /35 - 16444
- Fax: 002 - (065) 3580171
- Email: [reservations@elgouna.com](mailto:reservations@elgouna.com)

**Cancellation and No Show Policy:**

- One-night cancellation fees will apply, if cancellation is made 72 hours from the arrival date.
- In case of "no show" two nights cancellation fees will be automatically charged to the company.

**Payment Policy:**

- All Payment will be covered by **Fun Trip** and hereinafter referred to as "**The Operator**"
- Vouchers must state clearly and unambiguously the service to be provided by **The Hotel** and for which **The Operator** is liable for payment. All other charges become the responsibility of the client and must be settled on departure.
- Unless authorized credit is granted by **The Hotel** all bookings will be subject to prepayment within release period. If credit facilities are granted then all invoices become due for payment within 14 days from clients check out.
- Should invoices not to be settled by the due date **The Hotel** will have the right, provided that 16 days notice is given to **The Operator** to cancel all credit facilities and contracted business.
- All prepayment and invoice settlement by **The Operator** should be by Bank Transfer, drawn on an International Bank or cash paid.
- All amounts are payable to **The Hotel** in **US American Dollars**.

**Payment procedures:**

- All payment will be paid in US American Dollars by **Fun Trip**.
- Full payment should reach the hotel based on the release period mentioned above.

**Bank details:**

- Payment should be sent to:
- Bank Name: CIB, El Gouna Branch
- Account Name: Captin Inn Hotel
- Account Number in \$: 100040624761
- SWIFT# CIBEEGCX050

**Remarks:**

**The Hotel** reserves the right to apply on the above rates any newly imposed government tax and/or service charge.  
 Increase of local taxes or fuel cost up to 20% of the prices during the season.  
 In this event, the parties shall bear such increase in the percentage of 50% each until the end of the running season.  
 Should the increase exceed 20% of the prices, the parties shall meet in good faith to evaluate the consequences of the increase as well as possible solutions.  
 The mentioned increase will be charged directly by 100% to the buyer starting from the following season.  
 This contract rates and conditions are applicable for the **EE Market**.  
 Tour Operator **Fun Trip**.

**Miscellaneous:**

- This agreement may not be assigned by the tour operator without prior consent of the hotel and may not be modified except pursuant to a written instrument signed by the hotel.
- This contract does not constitute an exclusive agreement between the hotel and the operator, and the hotel may engage other operators at its sole discretion.
- This agreement supersedes and other agreement or rate offering that may have been made in writing or made verbally.
- This agreement shall only be binding upon the hotel's receipt of a countersigned copy.

**This confidential agreement will become effective and validated only if and when signed and stamped by both the authorized parties and within a reasonable delay of up to a maximum of 10 Days. After 10 days delay on receiving the agreement duly signed and stamped, the agreement will become invalid.**

Authorized on behalf of **The Hotel: Orascom Hotels & Development.**  
Ashraf Abdel Fattah – Director of Sales

Authorized on behalf of **The Operator: Fun Trip Travel/1A Travel:**  
Mr. Mohamed Salah – Sales Manager

